

*AZ-based

| | | MA-IS-1240293 | | | | MA-IS-1240294 | | | | MA-IS-1240288 | | | MA-IS-1240290 | | | MA-IS-1240287 | | | | MA-IS-1240292 | | MA-IS-1240291 | | | MA-IS-1240289 | | | | | | | | | | | | | | | | |
|---|------------------------|------------------|------------------------|-------------------------------------|-----------------------------|---------------------------|--------------------|----------|------------------------------|---------------|------------|--------------------------|--|---------------------------------------|-------------------------------------|---|--|---|---|-------------------------------------|----------------------|------------------|----------------|---------------------------|---------------|----------------|-----------------------|-----------|----------------|--|--------------|--|---------|--|--|--|--|--|--|--|---------|
| | | 3D DATA COMM | | | | ASSOCIATED OF LOS ANGELES | | | | CLEAN FUEL | | | CONSTRUCTION BUSINESS CONSULTING | | | ELECTRIC TRANSPORTATION ENGINEERING CORP. (ECOTALITY) | | | | FACILITY BUILDERS & ERECTOR'S, INC. | | GENERAL ELECTRIC | | | GRAYBAR | | | OPCONNECT | | | | | | | | | | | | | |
| Contact | Peter Pedersen | | | | Michael Blackwood | | | | John Whitney | | | Jordan Vannini | | | Don Karner | | | | Kenneth B. Thomson | | David Wang | | | Andy Ipson | | | Dexter Turner | | | | | | | | | | | | | | |
| Email | sfdales@3ddatacomm.com | | | | mblackwood@associatedla.com | | | | john@cleanfuelconnection.com | | | efficiency@shgglobal.net | | | dkarner@ecotality.com | | | | kthomson@facilitybuilders.com | | david.p.wang@gem.com | | | andy.ipsen@graybar.com | | | dturner@opconnect.com | | | | | | | | | | | | | | |
| Phone | (916) 859-9111 | | | | (323) 264-2244 | | | | (626) 445-1445 | | | (818) 981-7853 | | | (602) 443-9007 | | | | (858) 225-9272 | | (714) 577-8060 | | (714) 319-1121 | | | (909) 451-4400 | | | (503) 477-5866 | | | | | | | | | | | | |
| Delivery | 14 days | | 14 days | | 14 days | | 14 days | | 30-45 days | | 30-45 days | | 30-45 days | | 30-45 days | | 30 days | | 30 days | | 30 days | | 1-3 days | | 1-3 days | | 1-3 days | | 1-3 days | | 45 work days | | 5 weeks | | 24/48 hrs - Stock; Mfg lead time - Non-Stock | | 24/48 hrs - Stock; Mfg lead time - Non-Stock | | 24/48 hrs - Stock; Mfg lead time - Non-Stock | | 30 days |
| Cash Discount | 2%/10 days | | 2%/10 days | | 2%/10 days | | 2%/10 days | | Net 30 | | Net 30 | | Net 30 | | Net 30 | | 3%/10 days | | 3%/10 days | | 3%/10 days | | Net 30 | | Net 30 | | Net 30 | | Net 30 | | 2%/10 days | | Net 30 | | Net 30 | | Net 30 | | 2%/10 days | | |
| Participating Municipalities | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | |
| LSBE | No | | No | | No | | No | | No | | No | | No | | No | | No | | No | | No | | No | | No | | No | | No | | No | | No | | No | | No | | No | | |
| Authorized Mfr Letter | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | Yes | | No - Mfr | | |
| Standard Warranty - Parts | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | |
| Standard Warranty - Labor | 1 year | | 1 year | | 1 year | | 1 year | | 30 days | | 30 days | | 30 days | | 30 days | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | 1 year | | |
| WALL-MOUNTED | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Single Level 2 EVSE, Commercial Grade - 220v 30 Amp (Indoor/outdoor) | | ClipperCreek | Energy Tracking System | Liberty Plugs Access Control System | ePort Credit Card Reader | Hubbell | Schneider Electric | GRIDbot | Leviton | Schneider | GE | Coulomb | Eaton Corp. EVSE Price List Rev. 9 | ECotality Blink L2 \$2,095 List Price | ECotality Blink L2 - for EV Project | Eaton EVSE 12/20/11 Price List Rev 9 | Schneider Electric, 12/21/11 EVSE Price List | CMI EVSE, LLC, 12/20/11 Price List Revision | Gridbot LLC, 11/11/11 Price List Revision | GE - No RFID | Hubbell | Leviton | Schneider | | | | | | | | | | | | | | | | | | |
| 1-9 | \$1,750 | \$824 | \$1,150 | \$1,150 | n/a | \$4,686 | \$5,045 | \$5,450 | 5% | 5% | 5% | 0% | 0% | \$0 | 18.50% | 47.00% | 16.00% | 0.00% | 32% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| 10-24 | \$1,750 | \$824 | \$978 | \$978 | n/a | \$4,686 | \$4,924 | \$5,130 | 10% | 10% | 10% | 0% | 0% | \$0 | 20.00% | 48.00% | 17.00% | 2.50% | 36% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| 25-49 | \$1,750 | \$824 | \$978 | \$978 | n/a | \$4,390 | \$4,845 | \$4,845 | 12% | 12% | 12% | 4% | 0% | \$0 | 21.00% | 49.00% | 18.00% | 5.00% | 41% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| 50-99 | \$1,700 | \$824 | \$920 | \$920 | n/a | \$4,390 | \$4,370 | \$4,845 | 15% | 15% | 15% | 10% | 5% | 0% | 22.00% | 50.00% | 19.00% | 7.50% | 43% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| 100-249 | \$1,600 | \$824 | \$863 | \$863 | n/a | \$4,390 | \$4,065 | \$4,845 | 17% | 17% | 17% | 12% | 10% | 0% | 23.00% | 51.00% | 20.00% | 12.50% | 48% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| 250+ | \$1,500 | \$824 | \$863 | \$863 | n/a | \$4,212 | \$3,848 | \$4,745 | 20% | 20% | 20% | 15% | 10% | 0% | 24.00% | 53.00% | 21.00% | 15.00% | 52% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| Accessories (connectors, pedestal, mounting, etc.) for Charger | included | \$15/month/u nit | \$10/month/u nit | Per month and per use fees apply | n/a | \$290 | n/a | \$795 | n/a | n/a | n/a | 0% | | | 20.00% | 20.00% | 18.00% | 2.50% | included | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| Installation - to Stub Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours | \$94.00 | \$94.00 | \$94.00 | \$94.00 | n/a | \$159.50 | \$159.50 | \$159.50 | \$125.00 | \$125.00 | \$125.00 | \$112.43 | \$88.50 | \$88.50 | \$89.30 | \$89.30 | \$89.30 | \$89.30 | \$207.00 | n/a | n/a | n/a | | | | | | | | | | | | | | | | | | | |
| Installation Materials - Cost Plus | 15% | 15% | 15% | 15% | n/a | 11% | 11% | 11% | 20% | 20% | 20% | 30% | 15% | 15% | 15.00% | 15.00% | 15.00% | 15.00% | 35% | n/a | n/a | n/a | | | | | | | | | | | | | | | | | | | |
| Engineering, Permitting, and Associated Costs - Cost Plus | 15% | 15% | 15% | 15% | n/a | 9% | 9% | 9% | 0% | 0% | 0% | 15% | 15% | 15% | 15.00% | 15.00% | 15.00% | 15.00% | 35% | n/a | n/a | n/a | | | | | | | | | | | | | | | | | | | |
| *Prices do not include transportation | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| PEDESTAL MOUNTED | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Single Level 2 EVSE, Commercial Grade - 220v 30 Amp (Indoor/outdoor) | | ClipperCreek | Energy Tracking System | Liberty Plugs Access Control System | ePort Credit Card Reader | Hubbell | Schneider Electric | GRIDbot | Leviton | Schneider | GE | Coulomb | Eaton Corp. EVSE Price List Rev. 9 | ECotality Blink L2 \$2,995 List Price | ECotality Blink L2 - for EV Project | Eaton EVSE 12/20/11 Price List Rev 9 | Schneider Electric, 12/21/11 EVSE Price List | CMI EVSE, LLC, 12/20/11 Price List Revision | Gridbot LLC, 11/11/11 Price List Revision | GE - No RFID | Hubbell | Leviton | Schneider | | | | | | | | | | | | | | | | | | |
| 1-9 | \$2,450 | \$824 | \$1,150 | \$1,150 | n/a | \$6,248 | \$5,045 | \$5,450 | 5% | 5% | 5% | 0% | 0% | \$0 | 18.50% | 30.00% | 16.00% | 0.00% | 32% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| 10-24 | \$2,450 | \$824 | \$978 | \$978 | n/a | \$6,248 | \$4,924 | \$5,130 | 10% | 10% | 10% | 0% | 0% | \$0 | 20.00% | 30.00% | 17.00% | 2.50% | 36% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| 25-49 | \$2,450 | \$824 | \$978 | \$978 | n/a | \$6,248 | \$4,845 | \$4,845 | 12% | 12% | 12% | 4% | 0% | \$0 | 21.00% | 30.00% | 18.00% | 5.00% | 41% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| 50-99 | \$2,350 | \$824 | \$920 | \$920 | n/a | \$5,880 | \$4,370 | \$4,845 | 15% | 15% | 15% | 10% | 5% | 0% | 22.00% | 35.00% | 19.00% | 7.50% | 43% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| 100-249 | \$2,200 | \$824 | \$863 | \$863 | n/a | \$5,680 | \$4,065 | \$4,845 | 17% | 17% | 17% | 12% | 10% | 0% | 23.00% | 35.00% | 20.00% | 12.50% | 48% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| 250+ | \$2,100 | \$824 | \$863 | \$863 | n/a | \$5,680 | \$3,848 | \$4,745 | 20% | 20% | 20% | 15% | 10% | 0% | 24.00% | 27.50% | 21.00% | 15.00% | 52% | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| Accessories (connectors, pedestal, mounting, etc.) for Charger | included | \$15/month/u nit | \$10/month/u nit | Per month and per use fees apply | n/a | \$290 | n/a | \$795 | n/a | n/a | n/a | 0% | | | 20.00% | 27.50% | 18.00% | 2.50% | included | n/a | 36% | 44% | | | | | | | | | | | | | | | | | | | |
| Installation - to Stub Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours | \$94 | \$94 | \$94 | \$94 | n/a | \$159.50 | \$159.50 | \$159.50 | \$125.00 | \$125.00 | \$125.00 | \$112.43 | \$88.50 | \$88.50 | \$89.30 | \$89.30 | \$89.30 | \$89.30 | \$207.00 | n/a | n/a | n/a | | | | | | | | | | | | | | | | | | | |
| Installation Materials - Cost Plus | 15% | 15% | 15% | 15% | n/a | 11% | 11% | 11% | 20% | 20% | 20% | 30% | 15% | 15% | 15.00% | 15.00% | 15.00% | 15.00% | 35% | n/a | n/a | n/a | | | | | | | | | | | | | | | | | | | |
| Engineering, Permitting, and Associated Costs - Cost Plus | 15% | 15% | 15% | 15% | n/a | 9% | 9% | 9% | 0% | 0% | 0% | 15% | 15% | 15% | 15.00% | 15.00% | 15.00% | 15.00% | 35% | n/a | n/a | n/a | | | | | | | | | | | | | | | | | | | |
| *Prices do not include transportation | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| PEDESTAL MOUNTED | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Dual Unit, Level 2/Level 2 EVSE, Commercial Grade 220v 30 Amp (Indoor/outdoor) | | ClipperCreek | Energy Tracking System | Liberty Plugs Access Control System | ePort Credit Card Reader | Hubbell | Schneider Electric | GRIDbot | Leviton | Schneider | GE | Coulomb | Eaton Corp. EVSE Price List Rev. 9 (N/A until Q2 2012) | | | | Schneider Electric, 12/21/11 EVSE Price List | CMI EVSE, LLC, 12/20/11 Price List Revision | Gridbot LLC, 11/11/11 Price List Revision | GE - No RFID | Hubbell | Leviton | Schneider | OPCONNECT \$4,560/\$4,060 | | | | | | | | | | | | | | | | | |
| 1-9 | \$4,400 | \$1,598 | \$2,300 | \$2,300 | \$8,987 | \$7,375 | \$6,716 | n/a | 5% | 5% | 5% | 0% | 0% | 0% | 30.00% | 16.00% | 0.00% | 0.00% | 32% | \$8,352.94 | n/a | 44% | 0% | | | | | | | | | | | | | | | | | | |
| 10-24 | \$4,400 | \$1,598 | \$1,956 | \$1,956 | \$8,987 | \$7,375 | \$6,554 | n/a | 10% | 10% | 10% | 0% | 0% | 0% | 30.00% | 17.00% | 2.50% | 2.50% | 36% | \$8,352.94 | n/a | 44% | 2% | | | | | | | | | | | | | | | | | | |
| 25-49 | \$4,400 | \$1,598 | \$1,956 | \$1,956 | \$8,535 | \$6,975 | \$6,450 | n/a | 12% | 12% | 12% | 4% | 0% | 0% | 30.00% | 18.00% | 5.00% | 5.00% | 41% | \$7,935.29 | n/a | 44% | 4% | | | | | | | | | | | | | | | | | | |
| 50-99 | \$4,100 | \$1,598 | \$1,840 | \$1,840 | \$8,088 | \$6,975 | \$5,681 | n/a | 15% | 15% | 15% | 10% | 5% | 0% | 35.00% | 19.00% | 7.50% | 7.50% | 43% | \$7,517.64 | n/a | 44% | 6% | | | | | | | | | | | | | | | | | | |
| 100-249 | \$3,900 | \$1,598 | \$1,726 | \$1,726 | \$7,021 | \$6,880 | \$5,409 | n/a | 17% | 17% | 17% | 12% | 10% | 0% | 35.00% | 20.00% | 12.50% | 12.50% | 48% | \$7,517.64 | n/a | 44% | 8% | | | | | | | | | | | | | | | | | | |
| 250+ | \$3,800 | \$1,598 | \$1,726 | \$1,726 | \$7,021 | \$6,580 | \$5,122 | n/a | 20% | 20% | 20% | 15% | 10% | 0% | 27.50% | 21.00% | 15.00% | 15.00% | 52% | \$7,517.64 | n/a | 44% | 12% | | | | | | | | | | | | | | | | | | |
| Accessories (connectors, pedestal, mounting, etc.) for Charger | included | \$15/month/u nit | \$10/month/u nit | Per month and per use fees apply | \$715.00 | \$290.00 | n/a | n/a | n/a | n/a | n/a | 0% | | | | | 27.50% | 18.00% | 2.50% | included | \$1,664.70 | n/a | 44% | \$0.00 | | | | | | | | | | | | | | | | | |
| Installation - to Stub Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours | \$94 | \$94 | \$94 | \$94 | \$159.50 | \$159.50 | \$159.50 | n/a | \$125.00 | \$125.00 | \$125.00 | \$112.43 | \$89.30 | \$89.30 | \$89.30 | \$89.30 | \$89.30 | \$89.30 | \$207.00 | n/a | n/a | n/a | | | | | | | | | | | | | | | | | | | |
| Installation Materials - Cost Plus | 15% | 15% | 15% | 15% | 11% | 11% | 11% | n/a | 20% | 20% | 20% | 30% | 15% | 15% | 15.00% | 15.00% | 15.00% | 15.00% | 35% | n/a | n/a | n/a | | | | | | | | | | | | | | | | | | | |
| Engineering, Permitting, and Associated Costs - Cost Plus | 15% | 15% | 15% | 15% | 9% | 9% | 9% | n/a | 0% | 0% | 0% | 15% | 15% | 15% | 15.00% | 15.00% | 15.00% | 15.00% | 35% | n/a | n/a | n/a | | | | | | | | | | | | | | | | | | | |

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|---------------|---------------------------|---------------|--|---|-----------------|-------------------------------------|---|---------------|---------------|
| | | | | *AZ-based | | | | | |
| MA-IS-1240293 | MA-IS-1240294 | MA-IS-1240288 | MA-IS-1240290 | | MA-IS-1240287 | MA-IS-1240292 | NOT AWARDED - VENDOR DID NOT AGREE TO COUNTY TERMS & CONDITIONS | MA-IS-1240291 | MA-IS-1240289 |
| 3D DATA COMM | ASSOCIATED OF LOS ANGELES | CLEAN FUEL | CONSTRUCTION BUSINESS CONSULTING <small>*Prices do not include transportation</small> | ELECTRIC TRANSPORTATION ENGINEERING CORP. (ECOTALITY) | EV CONNECT INC. | FACILITY BUILDERS & ERECTOR'S, INC. | GENERAL ELECTRIC | GRAYBAR | OPCONNECT |

*AZ-based

| MA-IS-1240293 | | | | MA-IS-1240294 | | | | MA-IS-1240288 | | | | MA-IS-1240290 | | MA-IS-1240287 | | | | MA-IS-1240292 | | MA-IS-1240291 | | | MA-IS-1240289 | | | |
|---|--------------|------------------------|-------------------------------------|----------------------------------|-------------------|-------------------------------------|-----------|---------------|-------------|-------------|------------|------------------------------------|--|---|--------------------------------------|--|---|--|---------------------|------------------|-----------|------------|---------------------------|---------------------------|-----------|--|
| 3D DATA COMM | | | | ASSOCIATED OF LOS ANGELES | | | | CLEAN FUEL | | | | CONSTRUCTION BUSINESS CONSULTING | | ELECTRIC TRANSPORTATION ENGINEERING CORP. (ECOTALITY) | | | | FACILITY BUILDERS & ERECTOR'S, INC. | | GENERAL ELECTRIC | | | GRAYBAR | | OPCONNECT | |
| PEDESTAL MOUNTED | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | ClipperCreek | Energy Tracking System | Liberty Plugs Access Control System | ePort Credit Card Reader | Hubbell | Schneider Electric *network capable | GRIDbot | Leviton | Schneider | GE | Coulomb | Eaton Corp. EVSE Price List Rev. 9 | | | Eaton EVSE 12/20/11 Price List Rev 9 | | Gridbot LLC, 11/1/11 Price List Revision | Merit Builders erg2 | GE - No RFID | Hubbell | Leviton | Schneider | OPCONNECT \$4,560/\$4,060 | | | |
| Multi Unit, Level 2/Level 1 EVSE, Commercial Grade, 220v 30/16 Amp (indoor/outdoor) | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1-9 | \$2,535 | \$824 | \$1,150 | \$1,150 | n/a | \$7,375 | \$6,159 | \$5,998 | 5% | 5% | 5% | 0% | | | 18.50% | | 0.00% | \$17,066 | | n/a | 36% | 44% | | | | |
| 10-24 | \$2,535 | \$824 | \$978 | \$978 | n/a | \$6,975 | \$6,011 | \$5,665 | 10% | 10% | 10% | 0% | | | 20.00% | | 2.50% | \$14,955 | | n/a | 36% | 44% | | | | |
| 25-49 | \$2,535 | \$824 | \$978 | \$978 | n/a | \$6,975 | \$5,915 | \$5,665 | 12% | 12% | 12% | 4% | | | 21.00% | | 5.00% | \$14,114 | | n/a | 36% | 44% | | | | |
| 50-99 | \$2,400 | \$824 | \$920 | \$920 | n/a | \$6,880 | \$5,672 | \$5,665 | 15% | 15% | 15% | 10% | | | 22.00% | | 7.50% | \$13,646 | | n/a | 36% | 44% | | | | |
| 100-249 | \$2,300 | \$824 | \$863 | \$863 | n/a | \$6,880 | \$4,961 | \$5,665 | 17% | 17% | 17% | 12% | | | 23.00% | | 12.50% | \$13,323 | | n/a | 36% | 44% | | | | |
| 250+ | \$2,200 | \$824 | \$863 | \$863 | n/a | \$6,580 | \$4,697 | \$5,542 | 20% | 20% | 20% | 15% | | | 24.00% | | 15.00% | \$13,240 | | n/a | 36% | 44% | | | | |
| Accessories (connectors, pedestal, mounting, etc.) for Charger | included | \$15/month/unit | \$10/month/unit | Per month and per use fees apply | n/a | \$290 | n/a | \$795 | n/a | n/a | n/a | 0% | | | 20.00% | | 2.50% | included in price | | n/a | 36% | 44% | | | | |
| Installation - to Stub Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours | \$94 | \$94 | \$94 | \$94 | n/a | \$160 | \$160 | \$160 | \$125.00 | \$125.00 | \$125.00 | \$112.43 | | | \$89.30 | | \$89.30 | \$81.48 | | n/a | | | | | | |
| Installation Materials - Cost Plus | 15% | 15% | 15% | 15% | n/a | 11% | 11% | 11% | 20% | 20% | 20% | 30% | | | 15.00% | | 15.00% | 15% | | n/a | | | | | | |
| Engineering, Permitting, and Associated Costs - Cost Plus | 15% | 15% | 15% | 15% | n/a | 9% | 9% | 9% | 0% | 0% | 0% | 15% | | | 15.00% | | 15.00% | 15% | | n/a | | | | | | |
| | | | | | | | | | | | | | *Prices do not include transportation | | | | | | | | | | | | | |
| EXTENDED WARRANTY (After 1st Year) - Per Unit | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | ClipperCreek | Energy Tracking System | Liberty Plugs Access Control System | ePort Credit Card Reader | Hubbell | Schneider Electric *network capable | GRIDbot | Leviton | Schneider | GE | Coulomb | Eaton Corp. EVSE Price List Rev. 9 | ECotality Blink L2 \$2,095 List Price | ECotality Blink L2 - for EV Project | Eaton EVSE 12/20/11 Price List Rev 9 | Schneider Electric, 12/21/11 EVSE Price List | CMI EVSE, LLC, 12/20/11 Price List Revision | Gridbot LLC, 11/1/11 Price List Revision | Merit Builders erg2 | GE - No RFID | Hubbell | Leviton | Schneider | OPCONNECT \$4,560/\$4,060 | | |
| Year 2 | \$125 | \$80 | \$90 | \$90 | \$1,014 | \$190 | \$100 | n/a | \$300-\$850 | \$120-\$400 | \$260-\$80 | 4% of contract price | incl | | 2% contract price | 0 | \$500 | \$100 | \$200 | Included | \$398 | n/a | no charge | \$270 | | |
| Year 3 | \$125 | \$80 | \$90 | \$90 | included in above | \$190 | \$100 | n/a | \$300-\$850 | \$120-\$400 | \$260-\$80 | 6% of contract price | \$125 | | 4% contract price | 1% contract price | \$500 | \$200 | \$300 | Included | \$398 | n/a | 1% of price | \$290 | | |
| Year 4 | \$125 | | | | included in above | \$190 | \$100 | n/a | \$300-\$850 | \$120-\$400 | \$260-\$80 | 8% of contract price | \$125 | | 6% contract price | 3% contract price | \$500 | \$300 | \$300 | 10% list price | \$398 | n/a | 3% of price | \$330 | | |
| Year 5 | \$125 | | | | | \$190 | \$100 | n/a | \$300-\$850 | \$120-\$400 | \$260-\$80 | 10% of contract price | \$125 | | 8% contract price | 3.5% contract price | \$500 | \$400 | \$300 | 10% list price | n/a | n/a | 3.5% of price | \$360 | | |
| Year 6 | \$125 | | | | | \$190 | \$100 | n/a | \$300-\$850 | \$120-\$400 | \$260-\$80 | n/a | \$125 | | n/a | n/a | \$500 | \$500 | \$300 | | n/a | n/a | | \$400 | | |
| | | | | | | | | | | | | | Charging station & housing only - must be purchased in 1, 2, 3, 4, or 5 year pkg | | | | | | | | | | | | | |
| NON-WARRANTY REPAIRS - LABOR RATES | | | | | | | | | | | | | | | | | | | | | | | | | | |
| | ClipperCreek | Energy Tracking System | Liberty Plugs Access Control System | ePort Credit Card Reader | Hubbell | Schneider Electric *network capable | GRIDbot | Leviton | Schneider | GE | Coulomb | Eaton Corp. EVSE Price List Rev. 9 | ECotality Blink L2 \$2,095 List Price | ECotality Blink L2 - for EV Project | Eaton EVSE 12/20/11 Price List Rev 9 | Schneider Electric, 12/21/11 EVSE Price List | CMI EVSE, LLC, 12/20/11 Price List Revision | Gridbot LLC, 11/1/11 Price List Revision | Merit Builders erg2 | GE - No RFID | Hubbell | Leviton | Schneider | OPCONNECT \$4,560/\$4,060 | | |
| During Regular Business Hours (M-F 7:00AM - 5:00PM) | \$94.00 | \$94.00 | \$94.00 | \$94.00 | | \$159.50 | \$159.50 | \$159.50 | \$75.00 | \$75.00 | \$75.00 | \$180.00 | \$88.50 | | \$89.30 | \$89.30 | \$89.30 | \$89.30 | \$81.48 | \$207.00 | | | | \$105.00 | | |
| During Weekend, Holidays, and After Regular Business Hours | \$132.00 | \$132.00 | \$132.00 | \$132.00 | | \$197.50 | \$197.50 | \$197.50 | \$125.00 | \$125.00 | \$125.00 | \$235.00 | \$130.00 | | \$178.60 | \$178.60 | \$178.60 | \$178.60 | \$122.22 | | | | | \$150.00 | | |
| Weekend | | | | | | | | | | | | 4 hr. min | | | | | | | | \$310.50 | | | | | | |
| Holidays | | | | | | | | | | | | | | | | | | | | \$414.00 | | | | | | |
| Minimum Retail Price | \$1,750.00 | see above | see above | see above | see above | see above | see above | see above | \$2,708.33 | \$1,000.00 | \$4,333.00 | \$1,479.00 | \$2,095.00 | \$0.00 | \$1,479.00 | \$2,400.00 | \$1,429.00 | \$4,495.00 | \$13,239.84 | \$3,500.00 | see above | \$2,542.50 | \$2,400.00 | \$4,060.00 | | |
| Maximum Retail Price | \$2,750.00 | see above | see above | see above | see above | see above | see above | see above | \$5,733.33 | \$3,333.33 | \$9,669.00 | \$5,119.00 | \$2,095.00 | \$0.00 | \$2,289.00 | \$11,798.00 | \$7,990.00 | \$5,995.00 | \$17,065.96 | \$8,700.00 | see above | \$2,542.50 | \$11,798.00 | \$4,560.00 | | |

NOTICE OF INTENT ISSUED ON 4/3/12 - AWARDS MADE TO ALL ACCEPTABLE OFFERS
AWARDS STILL PENDING FOR THE FOLLOWING VENDORS:
ECOTALITY: VERIFICATION OF HEADQUARTER LOCATION - ADDRESS PROVIDED IS ARIZONA BASED AND REQUIRES CEO APPROVAL TO AWARD
GE: DID NOT AGREE TO COUNTY TERMS AND CONDITIONS; TERMS SUBJECT TO NEGOTIATION AND ACCEPTANCE PRIOR TO AWARD BEING MADE.

| | |
|------------------------------|--|
| | MA-IS-1240295 |
| | REPUBLIC ITS |
| Contact | Jim Wagner |
| Email | jim.wagner@siemens.com |
| Phone | (415) 884-4800 |
| Delivery | 45 days |
| Cash Discount | Net 30 |
| Participating Municipalities | Yes |
| LSBE | No |
| Authorized Mfr Letter | Yes |
| Standard Warranty - Parts | 1 year |
| Standard Warranty - Labor | 1 year |

WALL-MOUNTED

| | |
|---|-----------------------|
| Single Level 2 EVSE, Commercial Grade - 220v 30 Amp (indoor/outdoor) | Siemens Energy |
| 1-9 | 4.24% |
| 10-24 | 4.24% |
| 25-49 | 5.88% |
| 50-99 | 5.88% |
| 100-249 | 8.60% |
| 250+ | 12.97% |
| Accessories (connectors, pedestal, mounting, etc.) for Charger | |
| Installation - to Stub Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours | \$110.00 |
| Installation Materials - Cost Plus | 20.00% |
| Engineering, Permitting, and Associated Costs - Cost Plus | 20.00% |

PEDESTAL MOUNTED

| | |
|---|-----------------------|
| Single Level 2 EVSE, Commercial Grade - 220v 30 Amp (indoor/outdoor) | Siemens Energy |
| 1-9 | 4.24% |
| 10-24 | 4.24% |
| 25-49 | 5.88% |
| 50-99 | 5.88% |
| 100-249 | 8.60% |
| 250+ | 12.97% |
| Accessories (connectors, pedestal, mounting, etc.) for Charger | |
| Installation - to Stub Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours | \$110.00 |
| Installation Materials - Cost Plus | 20.00% |
| Engineering, Permitting, and Associated Costs - Cost Plus | 20.00% |

PEDESTAL MOUNTED

| | |
|---|-----------------------|
| Dual Unit, Level 2/Level 2 EVSE, Commercial Grade 220v 30 Amp (indoor/outdoor) | Siemens Energy |
| 1-9 | 1.69% |
| 10-24 | 1.69% |
| 25-49 | 3.38% |
| 50-99 | 3.38% |
| 100-249 | 5.81% |
| 250+ | 8.76% |
| Accessories (connectors, pedestal, mounting, etc.) for Charger | |
| Installation - to Stub Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours | \$110.00 |
| Installation Materials - Cost Plus | 20.00% |
| Engineering, Permitting, and Associated Costs - Cost Plus | 20.00% |

| |
|---------------|
| MA-IS-1240295 |
| REPUBLIC ITS |

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| MA-IS-1240295 |
| REPUBLIC ITS |

PEDESTAL MOUNTED

| | |
|---|-----------------------|
| Multi Unit, Level 2/Level 1 EVSE, Commercial Grade, 220v 30/16 Amp (indoor/outdoor) | Siemens Energy |
| 1-9 | 3.78% |
| 10-24 | 3.78% |
| 25-49 | 6.14% |
| 50-99 | 6.14% |
| 100-249 | 8.97% |
| 250+ | 12.75% |
| Accessories (connectors, pedestal, mounting, etc.) for Charger | |
| Installation - to Stub Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours | \$110.00 |
| Installation Materials - Cost Plus | 20.00% |
| Engineering, Permitting, and Associated Costs - Cost Plus | 20.00% |

| | |
|--|-----------------------|
| EXTENDED WARRANTY (After 1st Year) - Per Unit | Siemens Energy |
| Year 2 | See price schedule |
| Year 3 | See price schedule |
| Year 4 | See price schedule |
| Year 5 | See price schedule |
| Year 6 | See price schedule |

| | |
|--|-----------------------|
| NON-WARRANTY REPAIRS - LABOR RATES | Siemens Energy |
| During Regular Business Hours (M-F 7:00AM - 5:00PM) | \$110.00 |
| During Weekend, Holidays, and After Regular Business Hours | \$140.00 |
| Weekend | |
| Holidays | |
| Minimum Retail Price | \$3,895.00 |
| Maximum Retail Price | \$6,795.00 |

NOTICE OF INTENT ISSUED ON 4/3/12 - AWARDS MADE
 AWARDS STILL PENDING FOR THE FOLLOWING VENDOR
 EQUALITY: VERIFICATION OF HEADQUARTER LOCATION
 GE: DID NOT AGREE TO COUNTY TERMS AND CONDITIONS