

3-Year Term Contract for EV CHARGERS

Price Sheet

INSTRUCTIONS: For each EV Charger Type listed below, specify the discount off the manufacturer's price list you are offering. Quote higher discounts for high volume orders, if available, based on the quantities indicated below. You may indicate discounts for up to four (4) different manufacturers on this sheet. If you are offering more than four (4) manufacturers, please use a supplemental sheet in the same format.

<u>WALL MOUNTED</u>	Quantity	UOM	<i>Manufacturer 1</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	<i>Manufacturer 2</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	<i>Manufacturer 3</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	<i>Manufacturer 4</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title:
Single Level 2 EVSE, Commercial Grade - 220v 30 Amp (indoor/outdoor)			ClipperCreek CS-40	Metered Use Data Collection / Reporting System	Liberty PlugIns (LPI) - Synchronous Access Code (keypad) System	"ePort Edge" (Credit Card Reader) & ePort Connect service
	1-9	each	1750	775	995	995
	10-24	each	1700	760	900	900
	25-49	each	1650	750	850	850
	50-99	each	1600	745	800	800
	100-249	each	1575	740	750	750
	250+	each	1575	740	750	750
Accessories (connectors, pedestal, mounting, etc.) for Charger				\$10/month/unit @ any volume	\$6/month/unit @ any volume	\$12/month/unit + Transac fee % @ any volume
Installation - to Stubb Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours			\$94.50 (one tech)	\$189.00 (two techs)	\$49.00 (travel 1)	\$98.00 (travel 2)
Installation Materials - Cost Plus			15%	%	%	%
Engineering, Permitting, and Associated Costs - Cost Plus			15%	%	%	%

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<u>PEDESTAL MOUNTED</u>	Quantity	UOM	<i>Manufacturer 1</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	<i>Manufacturer 2</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	<i>Manufacturer 3</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	<i>Manufacturer 4</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title:
Single Level 2 EVSE, Commercial Grade - 220v 30 Amp (indoor/outdoor)			ClipperCreek CS-40 & Pedestal Mt.	Metered Use Data Collection / Reporting System	Liberty PlugIns (LPI) - Synchronous Access Code (keypad) System	ePort Edge - Credit Card Reader & ePort Connect
	1-9	each	2450	775	995	995
	10-24	each	2365	760	900	900
	25-49	each	2280	750	850	850
	50-99	each	2195	745	800	800
	100-249	each	2165	740	750	750
	250+	each	2165	740	750	750
Accessories (connectors, pedestal, mounting, etc.) for Charger				\$10/month/unit @ any volume	\$6/month/unit @ any volume	\$12/month/unit @ Transac fee % @ any volume
Installation - to Stubb Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours			\$94.50 (one tech)	\$189.00 (two techs)	\$49.00 (travel 1)	\$98.00 (travel 2)
Installation Materials - Cost Plus			15%	%	%	%
Engineering, Permitting, and Associated Costs - Cost Plus			15%	%	%	%

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<u>PEDESTAL MOUNTED</u>	Quantity	UOM	<i>Manufacturer 1</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title: ClipperCreek CS-40 (2), Pedestal Mt. (1) w / Dual Mt. Kit	<i>Manufacturer 2</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title: Metered Use Data Collection / Reporting System	<i>Manufacturer 3</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title: Liberty PlugIns (LPI) - Synchronous Access Code (keypad) System	<i>Manufacturer 4</i> Discount % off Mfr Price List State Mfr Name & Price List Date/Title: "ePort Edge" (Credit Card Reader) & ePort Connect service
Dual Unit, Level 2/Level 2 EVSE, Commercial Grade 220v 30 Amp (indoor/outdoor)	1-9	each	4400	1550	1990	1990
	10-24	each	3740	1520	1800	1800
	25-49	each	3740	1500	1700	1700
	50-99	each	3955	1490	1600	1600
	100-249	each	3300	1480	1500	1500
	250+	each	3890	1480	1500	1500
Accessories (connectors, pedestal, mounting, etc.) for Charger				\$10/month/unit @ any volume	\$6/month/unit @ any volume	\$12/month/unit @ Transac fee % @ any volume
Installation - to Stubb Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours			\$94.50 (one tech)	\$189.00 (two techs)	\$49.00 (travel 1)	\$98.00 (travel 2)
Installation Materials - Cost Plus			15%	%	%	%
Engineering, Permitting, and Associated Costs - Cost Plus			15%	%	%	%

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Multi Unit, Level 2/Level 1 EVSE, Commercial Grade, 220v 30/16 Amp (indoor/outdoor)			ClipperCreek DS-40 & Pedestal Mt.	Metered Use Data Collection / Reporting System	Liberty PlugIns (LPI) - Synchronous Access Code (keypad) System	"ePort Edge" (Credit Card Reader) & ePort Connect service
	1-9	each	2535	775	995	995
	10-24	each	2155	760	900	900
	25-49	each	2155	750	850	850
	50-99	each	2028	745	800	800
	100-249	each	1900	740	750	750
	250+	each	1840	740	750	750
Accessories (connectors, pedestal, mounting, etc.) for Charger				\$10/month/unit @ any volume	\$6/month/unit @ any volume	\$12/month/unit + Transac fee % @ any volume
Installation - to Stubb Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours			\$94.50 (one tech)	\$189.00 (two techs)	\$49.00 (travel 1)	\$98.00 (travel 2)
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EXTENDED WARRANTY (After 1st Year)

	Quantity	UOM	Price Per Unit	Price Per Unit	Price Per Unit	Price Per Unit
Year 2	1	each	<u>100</u>	<u>55</u>	<u>60</u>	<u>60</u>
Year 3	1	each	<u>100</u>	<u>55</u>	<u>60</u>	<u>60</u>
Year 4	1	each	<u>100</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Year 5	1	each	<u>100</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Year 6	1	each	<u>100</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

NON-WARRANTY REPAIRS - LABOR RATES

		Price Per Hour	Price Per Hour	Price Per Hour	Price Per Hour
During Regular Business Hours (M-F 7:00AM - 5:00PM)	Hourly	<u>\$94.50</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
During Weekend, Holidays, and After Regular Business Hours	Hourly	<u>\$141.75 or \$189.00 after 8 Hours</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

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PRICE GUARANTEE ACKNOWLEDGEMENT

- 1) Unless otherwise qualified, bidder agrees, for the period of any agreement formulated from this inquiry, that prices will be based on a minimum trade discount from the manufacturer's current published price list. Any alterations in manufacturers' price lists by individual bidder may be basis for voiding the entire offer of such bidder.
- 2) If manufacturers' price lists or discount structures change, vendor shall notify the County of Los Angeles Purchasing Department in writing immediately, identifying agreement by number, furnishing two (2) copies of the new list(s) and/or acceptable evidence of change in manufacturer's discount structure. It shall be vendor's responsibility to keep the County of Los Angeles informed of changes. Price list revisions are limited to once a year unless otherwise qualified by bidder.
- 3) Unless otherwise qualified, revisions shall be effective seven (7) days after such notification and receipt thereof. Upward revision shall be subject to acceptance by the County of Los Angeles.
- 4) If prices decline, or should vendor at any time during the life of said agreement sell the same materials or service under similar quantity and delivery conditions to the State of California, or any county, municipality, or legal district of the State of California at prices below those quoted herein, such lower prices shall be immediately extended to the County of Los Angeles.
- 5) Furnish two (2) copies of the manufacturer's current price list or lists and catalogs covering each item on which you are quoting with your quotation. Bids which are not accompanied by manufacturers' current price lists and catalogs may not be considered.
- 6) If price offered is not based on a manufacturer's price list, vendor must provide, in writing, a price list with the pricing information, which will be valid for the life of the contract. Price lists will be limited to one (1) update per year, unless otherwise qualified by bidder and approved by the County of Los Angeles.

I hereby acknowledge that I have read and will adhere to the price guarantee terms above.

Signature

Len Fein

Print Name

7/16/2012

Date

Director

Title