

RFB-IS-00325
3-Year Term Contract for EV CHARGERS
Price Sheet

Company Name: Associa 1 Of 1
Los Angeles

INSTRUCTIONS: For each EV Charger Type listed below, specify the discount off the manufacturer's price list you are offering. Quote higher discounts for high volume orders, if available, based on the quantities indicated below. You may indicate discounts for up to four (4) different manufacturers on this sheet. If you are offering more than four (4) manufacturers, please use a supplemental sheet in the same format.

<u>WALL MOUNTED</u>	Quantity	UOM	Hubbell/PEP * Manufacturer 1 Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	Schneider * Electric Manufacturer 2 Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	GRIDbot * Manufacturer 3 Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	Leviton * Manufacturer 4 Discount % off Mfr Price List State Mfr Name & Price List Date/Title:
Single Level 2 EVSE, Commercial Grade - 220v 30 Amp (indoor/outdoor)				**		
	1-9	each	N/A	4,686	5,045	5,450
	10-24	each	N/A	4,686	4,924	5,130
	25-49	each	N/A	4,390	4,845	4,845
	50-99	each	N/A	4,390	4,370	4,845
	100-249	each	N/A	4,390	4,065	4,845
	250+	each	N/A	4,212	3,848	4,745
Accessories (connectors, pedestal, mounting, etc.) for Charger			N/A	\$ 290	N/A	\$ 795
Installation - to Stubb Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours			\$ N/A	\$ 159.50	\$ 159.50	\$ 159.50
Installation Materials - Cost Plus			N/A %	11 %	11 %	11 %
Engineering, Permitting, and Associated Costs - Cost Plus			%	9 %	9 %	9 %

* All prices shown on Exhibit B are net.

** Additional subscription charges not included.
At least one Gateway unit required for advanced
installation per location.

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<u>PEDESTAL MOUNTED</u>	<u>Quantity</u>	<u>UOM</u>	Hubbell/PEP Manufacturer 1 Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	Schneider Electric Manufacturer 2 Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	GRIDBOT Manufacturer 3 Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	Leviton Manufacturer 4 Discount % off Mfr Price List State Mfr Name & Price List Date/Title:
Single Level 2 EVSE, Commercial Grade - 220v 30 Amp (indoor/outdoor)						
	1-9	each	N/A	6,248	5,045	5,450
	10-24	each	N/A	6,248	4,924	5,130
	25-49	each	N/A	6,248	4,845	4,845
	50-99	each	N/A	5,880	4,370	4,845
	100-249	each	N/A	5,680	4,065	4,845
	250+	each	N/A	5,680	3,848	4,745
Accessories (connectors, pedestal, mounting, etc.) for Charger			N/A	\$ 290	N/A	\$ 795
Installation - to Stub Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours			\$ N/A	\$ 159.50	\$ 159.50	\$ 159.50
Installation Materials - Cost Plus			N/A %	11 %	11 %	11 %
Engineering, Permitting, and Associated Costs - Cost Plus			N/A %	9 %	9 %	9 %

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<u>PEDESTAL MOUNTED</u>	Quantity	UOM	Hubbell/PEP Manufacturer 1	Schneider Electric Manufacturer 2	GRITbot Manufacturer 3	Leviton Manufacturer 4
			Discount % off Mfr Price List	Discount % off Mfr Price List	Discount % off Mfr Price List	Discount % off Mfr Price List
			State Mfr Name & Price List Date/Title:	State Mfr Name & Price List Date/Title:	State Mfr Name & Price List Date/Title:	State Mfr Name & Price List Date/Title:
Dual Unit, Level 2/Level 2 EVSE, Commercial Grade 220v 30 Amp (indoor/outdoor)						
	1-9	each	8,987	7,375	6,716	N/A
	10-24	each	8,987	7,375	6,554	N/A
	25-49	each	8,535	6,975	6,450	N/A
	50-99	each	8,088	6,975	5,681	N/A
	100-249	each	7,021	6,880	5,409	N/A
	250+	each	7,021	6,580	5,122	N/A
Accessories (connectors, pedestal, mounting, etc.) for Charger			\$ 715	\$ 290	N/A	N/A
Installation - to Stubb Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours			\$ 159.50	\$ 159.50	\$ 159.50	\$ N/A
Installation Materials - Cost Plus			11 %	11 %	11 %	N/A %
Engineering, Permitting, and Associated Costs - Cost Plus			9 %	9 %	9 %	N/A %

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<u>PEDESTAL MOUNTED</u>	Quantity	UOM	Hubbell/PEP Manufacturer 1	Schneider Electric Manufacturer 2	GRIDbot Manufacturer 3	Leviton Manufacturer 4
			Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	Discount % off Mfr Price List State Mfr Name & Price List Date/Title:	Discount % off Mfr Price List State Mfr Name & Price List Date/Title:
Multi Unit, Level 2/Level 1 EVSE, Commercial Grade, 220v 30/16 Amp (indoor/outdoor)				*Network Capable		
	1-9	each	N/A	7,375	6,159	5,998
	10-24	each	N/A	6,975	6,011	5,665
	25-49	each	N/A	6,975	5,915	5,665
	50-99	each	N/A	6,880	5,672	5,665
	100-249	each	N/A	6,880	4,961	5,665
	250+	each	N/A	6,580	4,697	5,542
Accessories (connectors, pedestal, mounting, etc.) for Charger			N/A	\$ 290	N/A	\$ 795
Installation - to Stubb Circuit (Prevailing Wage) - Hourly Rate during Normal Business Hours			\$ 159.50	\$ 159.50	\$ 159.50	\$ 159.50
Installation Materials - Cost Plus			11 %	11 %	11 %	11 %
Engineering, Permitting, and Associated Costs - Cost Plus			9 %	9 %	9 %	9 %

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<u>EXTENDED WARRANTY (After 1st Year)</u>			Hubbell/PEP Price Per Unit	Schneider Electric Price Per Unit	GRIDbot Price Per Unit	Leviton Price Per Unit
	Quantity	UOM				
Year 2	1	each	\$ <u>1,014 per 3 year</u> *	\$ <u>190.00</u>	\$ <u>100.00</u> **	\$ <u>N/A</u>
Year 3	1	each	\$ _____	\$ <u>190.00</u>	\$ <u>100.00</u>	\$ <u>N/A</u>
Year 4	1	each	\$ _____	\$ <u>190.00</u>	\$ <u>100.00</u>	\$ <u>N/A</u>
Year 5	1	each	\$ _____	\$ <u>190.00</u>	\$ <u>100.00</u>	\$ <u>N/A</u>
Year 6	1	each	\$ _____	\$ <u>190.00</u>	\$ <u>100.00</u>	\$ <u>N/A</u>

<u>NON-WARRANTY REPAIRS - LABOR RATES</u>			Price Per Hour	Price Per Hour	Price Per Hour	Price Per Hour
During Regular Business Hours (M-F 7:00AM - 5:00PM)	Hourly		\$ <u>159.50</u>	\$ <u>159.50</u>	\$ <u>159.50</u>	\$ <u>159.50</u>
During Weekend, Holidays, and After Regular Business Hours	Hourly		\$ <u>197.50</u>	\$ <u>197.50</u>	\$ <u>197.50</u>	\$ <u>197.50</u>

* See Hubbell/PEP Extended service plan (Especially in Hubbell/PEP Attachments and Other sections)

** Charging Station and housing only must be purchased in 1,2,3,4 or 5 year package. See Attachments and Other section for more info and more pricing.

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PRICE GUARANTEE ACKNOWLEDGEMENT

- 1) Unless otherwise qualified, bidder agrees, for the period of any agreement formulated from this inquiry, that prices will be based on a minimum trade discount from the manufacturer's current published price list. Any alterations in manufacturers' price lists by individual bidder may be basis for voiding the entire offer of such bidder.
- 2) If manufacturers' price lists or discount structures change, vendor shall notify the County of Los Angeles Purchasing Department in writing immediately, identifying agreement by number, furnishing two (2) copies of the new list(s) and/or acceptable evidence of change in manufacturer's discount structure. It shall be vendor's responsibility to keep the County of Los Angeles informed of changes. Price list revisions are limited to once a year unless otherwise qualified by bidder.
- 3) Unless otherwise qualified, revisions shall be effective seven (7) days after such notification and receipt thereof. Upward revision shall be subject to acceptance by the County of Los Angeles.
- 4) If prices decline, or should vendor at any time during the life of said agreement sell the same materials or service under similar quantity and delivery conditions to the State of California, or any county, municipality, or legal district of the State of California at prices below those quoted herein, such lower prices shall be immediately extended to the County of Los Angeles.
- 5) Furnish two (2) copies of the manufacturer's current price list or lists and catalogs covering each item on which you are quoting with your quotation. Bids which are not accompanied by manufacturers' current price lists and catalogs may not be considered.
- 6) If price offered is not based on a manufacturer's price list, vendor must provide, in writing, a price list with the pricing information, which will be valid for the life of the contract. Price lists will be limited to one (1) update per year, unless otherwise qualified by bidder and approved by the County of Los Angeles.

I hereby acknowledge that I have read and will adhere to the price guarantee terms above.


Signature

12/19/2011
Date

Michael R. Rockwood
Print Name

General Manager
Title