

PRIMER Concept

- Trans-Pacific partnerships of multiple port regions around the Pacific Rim
- Coordinated efforts to incentivize cleaner ocean-going vessels (OGV) on shared routes

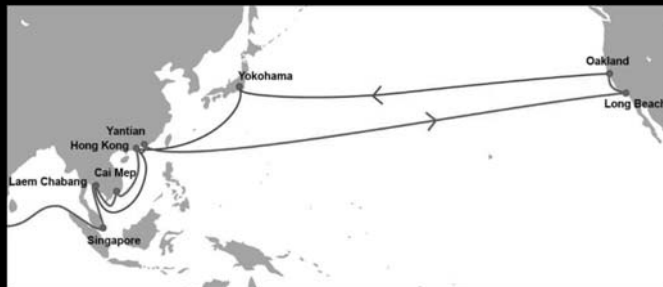


Image Source: Ocean Network Express Service FP2 (<https://www.one-line.com/en/routes/current-services>).

Incentive Study to Inform PRIMER Design



Cumulative incentives
awarded for all PRIMER
port calls over Years 1-3



Technology investment
at Year 0 + O&M costs
over Years 1-3

Focuses on NOx abatement marine technologies: Tier II+ or Tier III



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Sources of Data and Key Assumptions

PER-PORT-CALL INCENTIVES

- Costs of technology: literature + industry experts
- Payback period: 2-3 years per industry
- Port calls: based on historical IHS-Seaweb (formerly Lloyds Fairplay) data*
- Uniform incentive amount: all partnering ports assumed to offer the same amount of per-port-call incentive for the sake of analytical simplicity, but not necessary for actual program implementation



(* Using 2017-19 data and excluding “shifts” between terminals or subports within the same port group)



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Sources of Data and Key Assumptions (Cont.)

NOX EMISSIONS

- Geographical domain:
 - Vessel activities within 100 nautical miles radius
- Emission reduction rates:
 - **Tier III:** single parameter of 80% reduction from Tier I & 76% from Tier II based on IMO limits
 - **Tier II+:** assuming a distribution/range of reduction rates to account for uncertainties
 - No surplus emission reductions at berth for California ports due to shore power requirements
- Operational threshold for Tier III technologies:
 - 25% propulsion engine load: benchmark assumption based on the lowest certification test cycle load point
 - 10% & 0%: sensitivity tests
- Engine loads: based on historical AIS data

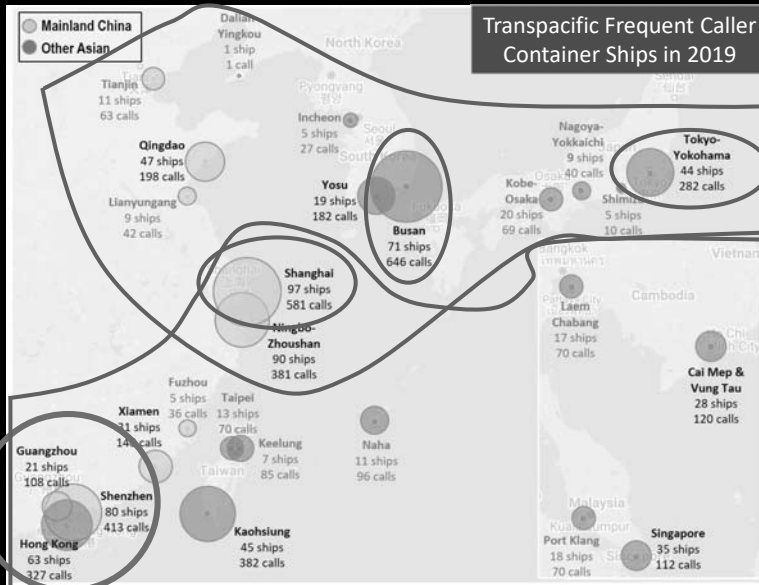


Five Scenarios of Transpacific Partnerships

California ports:

- Port of Oakland
- San Pedro Bay Ports (POLA/LB)

1. Greater Bay Area & California
2. Top National Ports & California
3. Northern Transpacific Routes
4. Southern Transpacific Routes
5. All Transpacific Routes

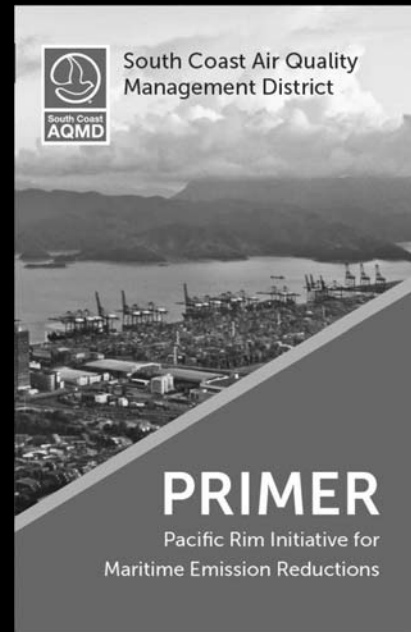


Note: Frequent callers are defined for analytical purposes as ocean-going vessels making 5 or more calls per year at POLA/LB, and 5 or more calls in the same year at one or more of the large-scale East and Southeast Asian ports.
Source: South Coast AQMD staff analysis of the IHS-Seaweb data.



Incentive Model Design

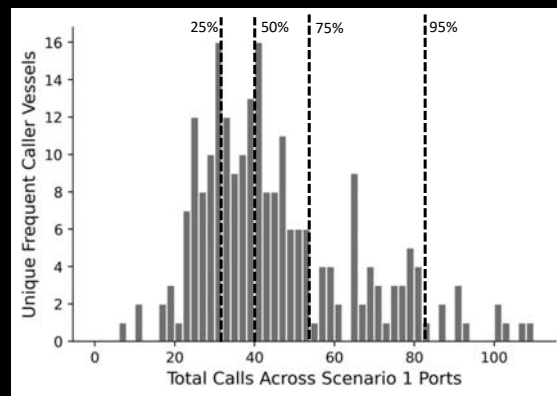
- Port-specific network geometries and bottom-up activity profiles
- RATES model emission estimation methodology aligned with IMO GHG4 Study, U.S. EPA OGV Emissions Inventory, and the San Pedro Bay Ports Emissions Inventory
- Cost, per call, for NOx control technology
 - Selective Catalytic Reduction (SCR) – Tier III
 - Exhaust Gas Recirculation (EGR) – Tier III
 - Water in Fuel (WiF) – 20 – 40% NOx reduction



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Scenario 1 – China GBA + San Pedro + Oakland

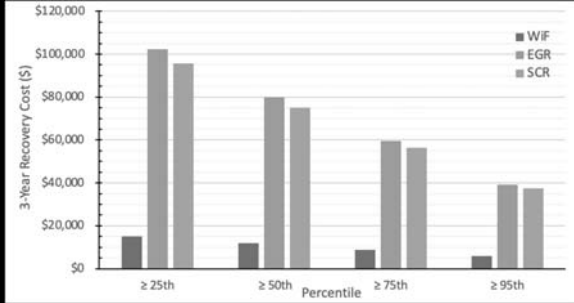
- 6 Ports: Port of Los Angeles, Long Beach, Oakland, Shenzhen, Hong Kong, and Guangzhou
- 3-year period of analysis
 - 224 frequent caller container ships
 - 10,101 total calls across all ports
- 4 vessel groups by call percentile
 - $\geq 95\%$; $\geq 75\%$; $\geq 50\%$; $\geq 25\%$
- Technology operational thresholds
 - 25% main engine load
 - 10% main engine load
 - No threshold



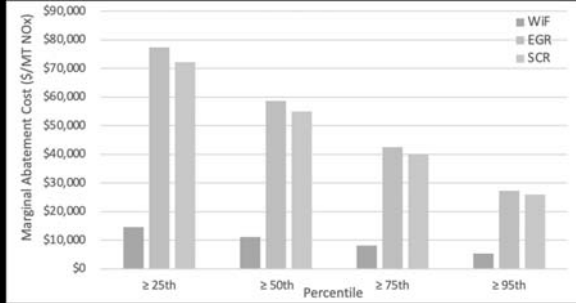
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Scenario 1 – Incentive and Abatement Costs

Per-Call Incentive



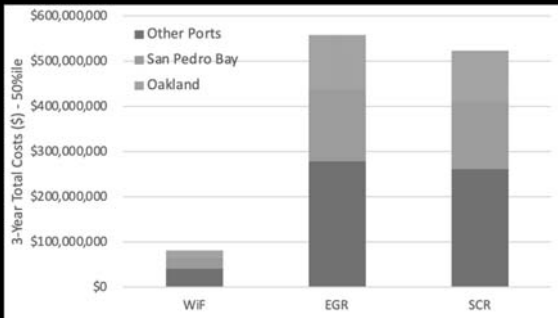
Cost per MT NOx Abated



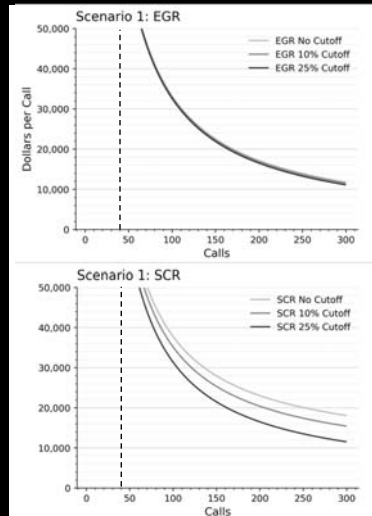
*Assuming an operational threshold of 25% main engine load for EGR & SCR.



Scenario 1 – Total Costs and Abatement



San Pedro Bay Ports would see NOx reductions of ~200 MT from most frequent flyers, assuming the benchmark operational threshold for EGR & SCR

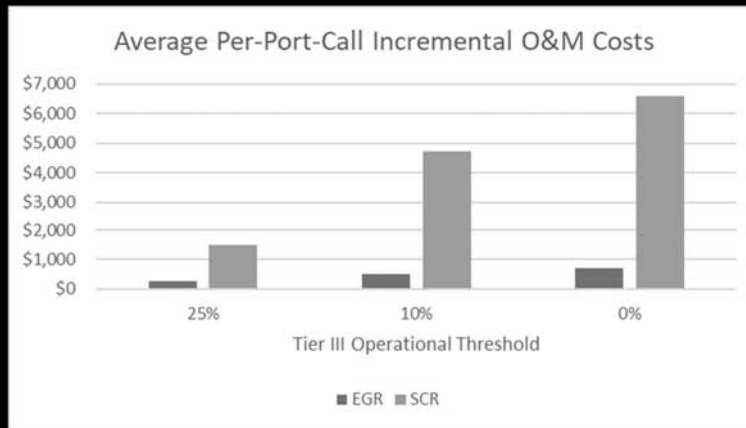


Operational threshold has minimal effect on EGR costs, but a large effect on SCR costs due to changes in catalyst (urea) consumption

Important to understand operational parameters of the systems for comparing costs

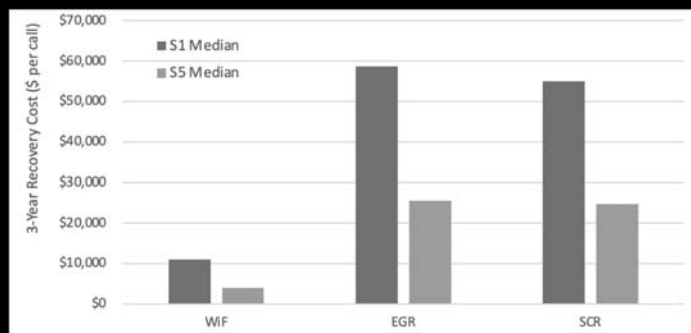


Scenario 1 – Incremental O&M Costs for Tier III Technologies

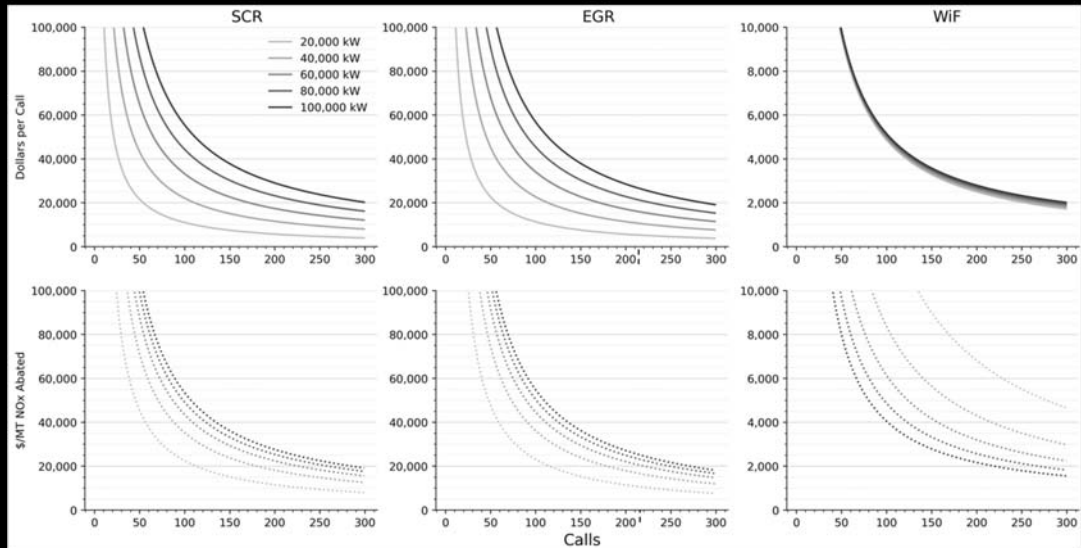


Scenario 1 vs Scenario 5

- 6 Ports vs 26 Ports
- 36% - 45% reduction in costs per call
- Same per-call NO_x abatement
- Greater overall NO_x abatement for lower marginal costs



Engine Power



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Conclusions

- WIF, EGR, and SCR each offer significant NOx abatement
- WIF offers the least cost option, Tier III costs are 6-7x WIF
- Targeting most frequently calling OGVs (e.g., $\geq 95^{\text{th}}$ percentile) results in the lowest per-call and overall program costs, but also lowers overall NOx abatement when compared to targeting a larger group of frequent callers
- Engaging more ports lowers per-call costs while per call NOx abatement remains consistent
- Vessel/engine size has a large effect on Tier III capital expenditures and associated per-call costs
- Understanding operational thresholds is imperative for fine tuning Tier III cost and abatement estimates



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PRIMER Status Updates Since OGV Meeting #1



Engagement with Asia

- Virtual meeting with the Tokyo Metropolitan Government on regional air quality management and shipping emissions control programs and policy
- Joint presentation with the Hong Kong Department of Environmental Protection at the 3rd Conference on Ozone Pollution Control in China, organized by the Chinese Society for Environmental Sciences



Technical analysis & industry outreach

- Active discussions with interested parties in the U.S. and Europe to identify ways to better understand OGV NOx emissions during low load operations, especially for Tier III
- Began working with Explicit ApS to analyze drone-based NOx measurements
- Outreach to the industry regarding a potential phase 1 incentive for existing Tier III ships and inquire willingness to collaborate on a low load study



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OGV Working Group

June 2, 2021

Thomas Jelenić
Vice President

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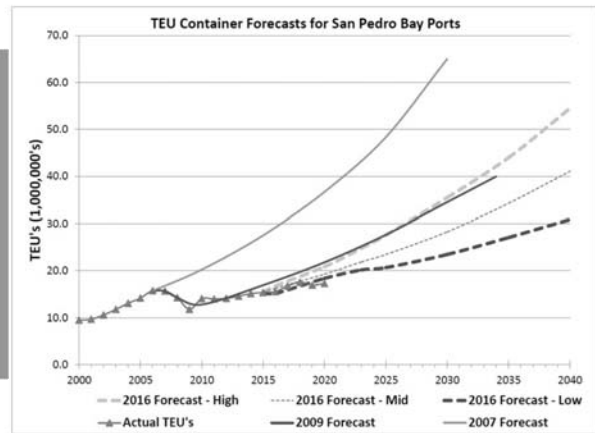
Current Issues Facing Industry

Nationwide Supply Chain Disruptions
Pandemic-induced Cargo Surge
Global Fleet Management
-including Regulatory Management

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Emissions Forecast

Growth forecast too high
2018 was peak year
10% below forecasts
CAGR: 0.65% from
pre-recession peak



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Incentive Programs

Needs:
Proven Technology
Multi-Port Coordination
Speed of Implementation

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Incentive Programs

Challenges:
Global Fleet Management
All Ports Want Clean Ships
Port Coordination Likely Difficult

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Emissions at Anchorage

Pandemic-induced
Technology/Safety Questions
Normal operations later this year?

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Maneuvering/Transiting Emissions



VSR Highly Effective

POLA 2020 – 20nm: 96%, 40nm: 93%

POLB 2020 – 20nm: 96%, 40nm: 90%

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Maneuvering/Transiting Emissions



Outstanding Question:

Do Tier III controls work at low loads?

Should Tier III OGVs have VSR pass?

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At Berth Rule

Increased compliance requirements 2025

With OGV Fuel Rule, risk creating de facto California fleet, potentially limiting slowing turnover

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Global Focus: GHGs

2030 Goal:
40% Carbon Intensity Reduction

2050 Goal:
50% Emission Reduction

Increased Requirements Expected

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Global Focus: GHGs

Criteria pollutants don't appear to be IMO priority

No discussions for new criteria pollutant standards

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Global Focus: GHGs

Regional Strategies Must Support Global Requirements

Potential Changes in Vessel Technology

Possible Delays to Vessel Replacement

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New Vessel Technologies

Table 1

Energy storage type	Supply energy	Energy density	Required tank volume	Supply pressure	Injection pressure	Emission reduction compared to HFO Tier II			
	MJ/kg	MJ/L	m ³ *1	bar	bar	% SO ₂	% NO _x	% CO ₂	% PM
HFO	40.5	35	1,000	7-8	950	90-99	20-30	24	90
Liquefied natural gas (LNG -162°C)	50	22	1,590	300 methane	300 methane	90-97	30-50	15	90
				380 ethane	380 ethane	90-97	30-50	15	90
LPG (including Propane / Butane)	42	26	1,346	50	600-700	90-100	10-15	13-18	90
Methanol	19.9	15	2,333	10	500	90-95	30-50	5	90
Ethanol	26	21	1,750	10	500				
Ammonia* (liquid -33°C)	18.6	12.7	2,755	70	600-700	90-95	Tier	95	90
Hydrogen (liquid -253°C)	120	8.5	4,117						
Marine battery market leader, Corvus, battery rack	0.29	0.33	106,060						
Tesla model 3 battery Cell 2170 **	0.8	2.5	14,000						

Table 1: Physical and chemical fuel properties related to combustion in two-stroke engines, where *1 is based on a 1000 m³ HFO tank, the additional space required for insulation is not included in the table. All pressure values are for high-pressure injection and ** the values for the Tesla battery do not contain the energy/mass needed for cooling/safety/classification

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Source:
[Engineering the future two-stroke green-ammonia engine](#)
Man Energy Solutions
November 2019

Strategy Challenge

Identify Next Generation Technology
Accelerate Implementation

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